

WHEN YOU HAVE TO HAVE THE MOST FROM THE SALE OF YOUR PROPERTY!



Property of Get a Real Estate Life



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**THERE'S A FORMULA FOR GETTING A QUICK
SALE AT THE HIGHEST POSSIBLE PRICE.**

Real Estate Company has MASTERED this formula.

REAL ESTATE BROKERAGE SERVICES DISCLOSURE

Alabama law requires you, the consumer, to be informed about the types of services which real estate licenses may perform. The purpose of this disclosure is to give you a summary of these services.

A SINGLE AGENT is a licensee who represents only one party in a sale. That is, a single agent represents his or her client. The client may be either the seller or the buyer. A single agent must be completely loyal and faithful to the client.

A SUB-AGENT is another agent/licensee who also represents only one party in a sale. A sub-agent helps the agent represent the same client. The client may be either the seller or the buyer. A sub-agent must be completely faithful to the client.

A LIMITED CONSENSUAL DUAL AGENT is a licensee for both the buyer and the seller. This may only be done with the written, informed consent of all parties. This type of agent must also be loyal and faithful to the client, except where the duties owed to the clients conflict with one another.

A TRANSACTION BROKER assists one or more parties in a sale. A transaction broker is not an agent and does not have the same obligations as an agent. The transaction broker and licensees working with him or her perform the services set out in their contract.

Alabama law imposes the following obligations on all real estate licensees to all parties, no matter what their relationship:

1. To provide services honestly and in good faith;
2. To exercise reasonable care and skill;
3. To keep confidential any information gained in confidence, unless disclosure is required by law or duty to a client, the information becomes public knowledge, or disclosure is authorized in writing;
4. To present all written offers promptly to the seller;
5. To answer your questions completely and accurately.

Further, even if you are working with a licensee who is not your agent, there are many things that the licensee may do to assist you. Some examples are:

1. Provide information about the properties;
2. Show properties;
3. Assist in making a written offer;
4. Provide information on financing.

You should choose which type of service you want from the licensee and sign a brokerage service agreement. If you do not sign an agreement, by law the licensee working with you is a transaction broker.

The licensee's broker is required by law to have an office policy on file describing the company's brokerage services. You should feel free to ask any question you have.

The Alabama Real Estate Commission requires the real estate licensee to sign, date and provide you a copy of this form. Your signature is not required by law or rule, but would be appreciated.

Name of Licensee: _____

Signature: _____ Date: _____

Consumer Name: _____

Signature: _____ Date: _____

THE HOME SELLING PROCESS



4 REASONS HOMES DON'T SELL

1. PRICE

If your price is too low, buyers will think something is wrong with your home. If your price is too high, no buyers will even see how wonderful your house is. They won't be interested: Pricing is an art and a science. But, **BUYERS ALWAYS DETERMINE THE VALUE.**

HOUSE PRICED RIGHT



HOUSE PRICED WRONG



(DOM 24, CDOM 27-SOLD - Asking Price) (DOM 741, CDOM 479, DUC-9, SOLD - \$48K Less)

2. CURB APPEAL

When Buyers drive by, make them excited to see the inside. The more enticing your curb appeal is, the more a buyer will pay.

POOR CURB APPEAL



(DOM-87-Reduced & Sold for \$95K Less)

GOOD CURB APPEAL



(DOM-44, CDOM-71, DUC-25)

3. INTERIOR AMBIANCE

The more you captivate a Buyer by setting the emotional stage, the more a Buyer will pay.

POOR INTERIOR AMBIANCE



(DOM-357, CDOM-402, Sold for \$106K Less)

GOOD INTERIOR AMBIANCE



(DOM-1, Sold 9K Less)

4. EXPOSURE

Buyers have to know your home is for sale. Active in MLS once proper photos are taken. Make your home's first impression count.

PROPERLY PREPARING THE HOME FOR MARKET INCREASES YOUR SELLING PRICE.

THESE ARE YOUR MONEY MAKERS:

- Deep Clean
- De-clutter
- Depersonalize
- Updated Paint
- Updated Kitchen
- Updated Baths
- Power washing drive ways, side walks, exterior
- New welcome mat at front door
- New mulch in flower beds
- New front door lock set knob

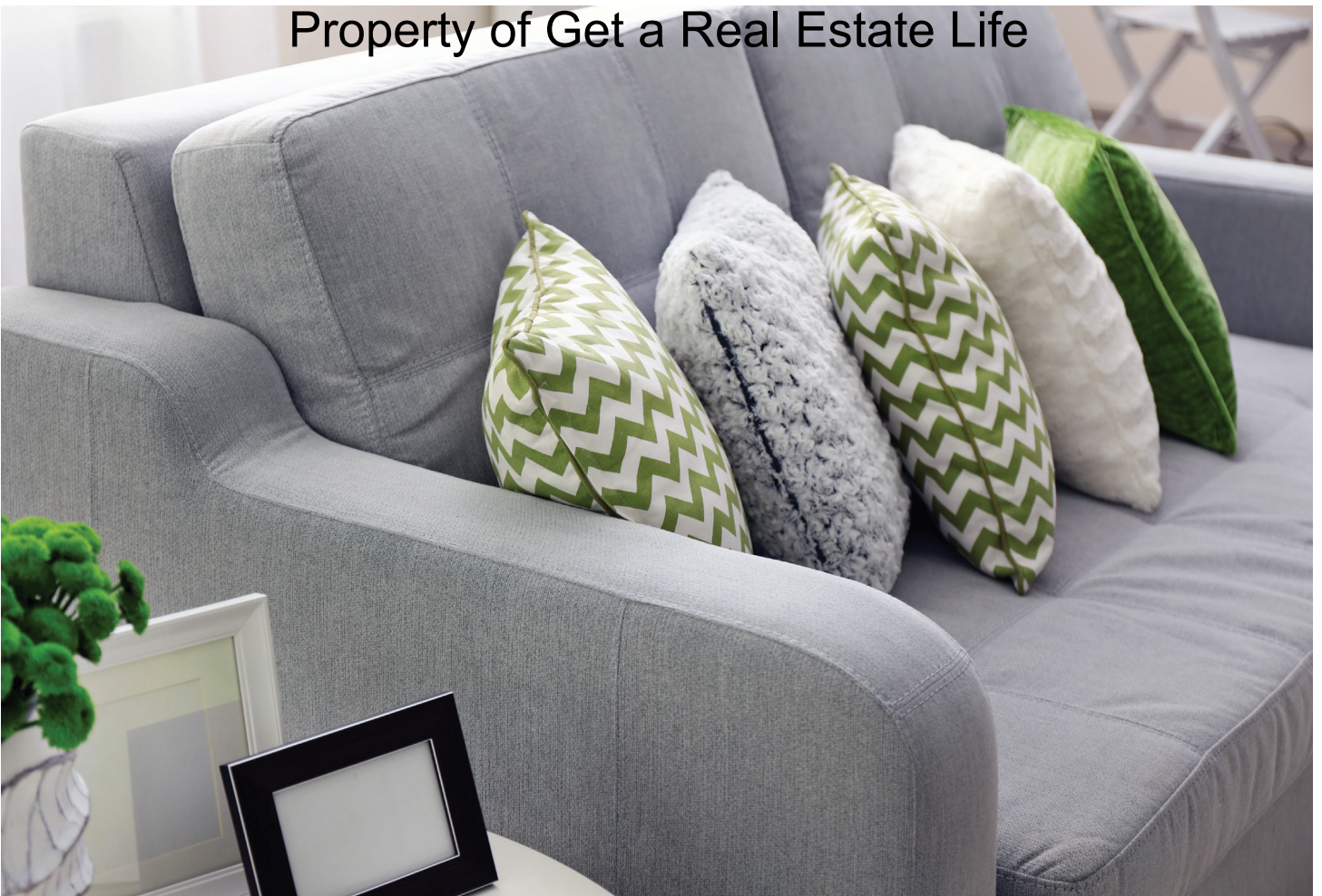


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THE SERVICES OF PROFESSIONAL STAGING

Professionally staged homes sell for more.
Real Estate Company will provide up to
3 hours of staging by a professional.

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PROFESSIONAL PHOTOGRAPHY PROVIDED

To make your property look its best and stand out,
Real Estate Company provides professional
photography services.

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PROFESSIONAL HOME DESCRIPTION

Professional copy writing paints a picture of your home and grabs the attention of a potential buyer.



SHOWING EXPERIENCE

Let's make it as easy as possible on the home buyer. A professional binder with all documents pertaining to the home will be provided, along with snacks and feedback forms. Be sure to:

- Turn on all the lights
- Open the blinds and curtains
- Turn on ceiling fans
- Put away toys and clutter
- Make sure the house is clean and smells clean



MARKETING EXPOSURE

Real Estate Company uses both traditional and innovative, out-of-the-box marketing and promotion ideas to get the most exposure for your property.

1. **Hire a home stager** who will help your home look its best. The designer will tour the home and offer simple solutions that will help your home show well. The consultation will focus on which items should “stay” and which should be “packed away” prior to putting your home on the market. The designer will also recommend simple and inexpensive ideas that will emphasize the house’s best features.
2. **Schedule a professional photographer** to create the photos for your property. Over 90% of all home buyers now shop online, so it’s critical that your photos be of very high quality. Great photos can create a great impact.
3. **Create a virtual walkthrough.**
4. **Feature the listing on websites** that syndicate to numerous local and national websites in addition to the MLS.
5. **Place a highly-visible “For Sale” sign in yard and directional signs with listing address as possible.**
6. **Contact other agents who have recently sold houses in the neighborhood or agents that are working with buyers in the market for homes comparable to the listing.**
7. **Conduct periodic open houses** using the “Open House on Steroids” plan of action.
8. **Create a professional, high quality marketing booklet** available for those that tour the listing. The booklet will highlight the features of the home and neighborhood, including information about area schools, parks, entertainment and shopping destinations.
9. **Advertise the listing on Facebook through Facebook ads and promotion on your professional or personal Facebook page.**
10. **If applicable, place regular advertisements on Craigslist** so the listing is routinely refreshed back to the top of the list.
11. **Create an individual website for the listing, based on the address of the home** (for example, 123mainstreet.com). The website can be incorporated into the marketing media, giving buyers an easy way to learn more about the home.
12. **Provide listing with call capture marketing.** Buyers will be able to call a toll-free number and receive immediate details of the listing. The system stores the buyer’s phone number and sends it for immediate follow-up.
13. **Create professional print flyers to be distributed in sign flyer box.**
14. **Create a high quality, electronic flyer that you can email** to your network of friends, neighbors, co-workers, and family members. Your contacts can then spread the word about the listing to their own set of acquaintances.
15. **Provide regular updates on market changes in the neighborhood**, including information on price changes, new homes entering the market, recently accepted offers, and recent closings (including sales price). The goal is to make sure the listing remains competitive with the other homes on the market in the neighborhood.

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16. **Provide regular feedback from agents and buyer candidates** who have toured the home to make sure the marketing plan stays on track.
17. **Create an amenity sheet in electronic format** to attach to the MLS listing so buyer agents have an easy way to email their clients more information about the home's features.
18. **Announce your first open house** by sending a postcard to the neighborhood a few days prior to the open.
19. **Conduct a neighborhood-wide open house.** We can collaborate with other agents in the area to organize and promote a neighborhood-wide event. This will bring more buyers to the neighborhood and to your open house (door-to-door).
20. **It is recommended for seller to provide a home warranty** to help give buyers peace of mind.
21. **Create custom video emails for high interest buyers.**
22. **Place directional signs in the neighborhood.** Some well-placed signs can help guide commuters to your home.
23. **Empowering YOU!** Many homes are bought through personal networking and friendships. You'd be surprised how often the buyer and seller of a home "sort of" know each other through loose connections. Maybe a co-worker or church member is a mutual friend, and they told them about the home for sale. I will create business cards that you can bring to the office, Sunday School, kid's baseball game, etc. This marketing material isn't pushy, salesy, or awkward. It simply encourages people to check out the home's exclusive website. You are increasing the chance that someone in their network (who knows someone that knows someone) buys the house!
24. **Implement custom strategies that are a particularly a good fit for the home.**

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**Note: Not all items will apply to every listing.*



MLS AGREEMENT

Form Approved by the Greater Alabama MLS, Inc.
July 21, 2011 (previous forms obsolete)

MLS LISTING AGREEMENT WITH AGENCY REPRESENTATION

The undersigned _____ (hereinafter referred to as "Seller") of the Property (described below), do hereby grant to _____ (hereinafter referred to as "Broker") the sole and exclusive right to sell, trade, convey, or exchange the Property upon the terms and conditions set forth below and hereby appoints Broker exclusive agent to represent Seller as Client and to market the Property to all potential buyers, including both customers and/or clients of Broker. Broker shall be deemed by law to be the author of all property listings written by Broker or its associates, and Broker is entitled to and shall own all copyright rights therein and all other intellectual or other property rights in or relating thereto. Such right, title, and interest shall be deemed assigned as of the moment of creation without the necessity of any further action on the part of either party.

The Real Property which is the subject of this Agreement is described as follows:

Street Address _____, City _____, County _____, State _____, Zip _____
Legal Description: _____ and Parcel ID _____ (the "Property").

THE ATTACHED SELLER PROPERTY INFORMATION SHEETS ARE INCORPORATED INTO AND MADE A PART OF THIS AGREEMENT.

IT IS ILLEGAL TO DISCRIMINATE IN THE SALE OR LEASE OF REAL PROPERTY BASED ON RACE, COLOR, RELIGION, SEX, HANDICAP, NATIONAL ORIGIN OR FAMILIAL STATUS.

(Initials of Seller)

SELLER AND BROKER AGREE TO DEFEND, INDEMNIFY AND HOLD HARMLESS THE GREATER ALABAMA MULTIPLE LISTING SERVICE, INC. ("MLS") AND THE BIRMINGHAM ASSOCIATION OF REALTORS®, INC., AGAINST AND FROM ANY CLAIMS, SUITS, DAMAGES, LOSSES OR OTHER COSTS OR EXPENSES (INCLUDING COURT COSTS AND ATTORNEY'S FEES) RELATING TO, ARISING OUT OF OR IN CONNECTION WITH ANY ACTUAL OR ALLEGED INACCURATE OR INCOMPLETE INFORMATION OR UNLAWFUL RESTRICTIONS OR REMARKS REGARDING THE PROPERTY THAT IS ENTERED INTO THE MLS SYSTEM BY BROKER.

(Initials of Seller)

- PERIOD OF AGREEMENT:** This Agreement shall be effective for a period of time beginning on _____, 20____, and ending on _____, 20____, at 12:00 Midnight, unless the expiration date is extended in writing.
- TERMS/CONDITIONS ON WHICH PROPERTY IS TO BE OFFERED FOR SALE:** Seller and Broker agree that the Property shall be offered for sale on the following terms and conditions, or on such terms and conditions that Seller and Broker may subsequently agree to:
(a) Price \$ _____ Payment Terms: _____
(b) Seller agrees to maintain and keep in force sufficient hazard insurance until sale of Property is closed.
- LIMITED CONSENSUAL DUAL AGENCY:** See Company Policy as provided on Addendum _____.

Seller Agency Agreement & MLS Data Input Listing Agreement

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- DISCLOSURE:** Seller hereby specifically authorizes Broker and all cooperating brokers to disclose to prospective buyers, to the extent required by law, any defects, latent or otherwise, known to them. Seller acknowledges that Broker and Broker's licensees do not have the responsibility to discover latent defects in the Property or to advise on matters outside the scope of their licenses.

- LEAD-BASED PAINT:** Seller represents that, to the best of Seller's knowledge, the residence or any portion thereof on the Property ☐ was ☐ was not constructed before January 1, 1978. Seller acknowledges that, if the residence was constructed prior to January 1, 1978, Seller will be required to provide to any buyer an EPA-approved lead hazard information pamphlet, make certain disclosures regarding the presence of any known lead-based paint or lead-based paint hazards on the Property and (unless the parties agree to a different period or the buyer waives his/her rights in writing) permit the buyer a 10-day period to conduct a risk assessment or inspection for the presence of lead-based paint and lead-based paint hazards.

6. MARKETING THE PROPERTY:

- Broker agrees to use reasonable efforts in marketing the Property in accordance with the terms of this Agreement. Seller gives Broker the exclusive right to place a "For Sale" or other appropriate signs on the Property. Seller also agrees to (i) refer all inquiries regarding the Property to Broker promptly; (ii) furnish Broker with keys to the Property; (iii) allow the use of Seller's name and Seller Property Information Sheets in marketing the Property; and (iv) make the Property available for showing during reasonable hours to prospective buyers.

- Seller ☐ does ☐ does not request that the Property be advertised and published in the Greater Alabama Multiple Listing Service, Inc. ("MLS") system. Seller ☐ does ☐ does not authorize broker to advertise and disseminate property information to the public through other print and/or electronic media. If the Property Listing is filed with the MLS, Seller hereby grants Broker the right to provide timely notice of status changes to the listing to the MLS and to provide sales information including selling price to the MLS upon the sale of the Property. Seller ☐ does ☐ does not grant the Broker the right to disseminate the sales information prior to final closing by the MLS to its participants. Seller and Broker acknowledge that the MLS is not obligated to, cannot reasonably and does not review this Agreement, the Seller Property Information Sheets, or other such information or data provided by Seller and Broker for MLS Publication for accuracy or completeness.

(Initials of Seller)

- ☐ I ☐ do ☐ do not give permission for an ☐ Electronic ☐ Other lockbox to be placed on my Property. If I give permission for a lockbox to be used, I hereby release and hold harmless the MLS, the MLS Brokers and their agents from all responsibility for any loss, damage or theft which might occur while the Property is listed. I ALSO ACKNOWLEDGE THAT A LOCKBOX IS INTENDED ONLY AS AN AID TO MARKETING THE PROPERTY. IT IS NOT INTENDED OR DESIGNED AS A SECURITY DEVICE.

(Initials of Seller)

7. PHOTOGRAPHIC SERVICES:

Seller hereby authorizes Broker to have the interior and exterior photographs and videos taken of the Property. Seller agrees that Broker may use such photographs or videos (the "Photographs") digitized, reproduced, published, transmitted, and/or disseminated and displayed in any form or manner, including, but not limited to, in and through computerized MLS, television programs, internet programs, local publications, fact sheets concerning the property, as well as any other use, media or means to aid in the sale or rental of the Property. Seller also hereby acknowledges that potential buyers who view the Property may take photographs or videos ("Buyer Photographs") of the Property for their personal use.

Seller Agency Agreement & MLS Data Input Listing Agreement

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- Waiver of Liability: Seller hereby waives, acquits and forever releases, and agrees to defend and hold harmless, Broker, its officer(s), director(s), employee(s), broker(s), agent(s), and representative(s) from any responsibility or liability whatsoever concerning any Photograph, Photographic Services or Buyer Photographs relating to the Property, or the use, distribution, or display of any Photographs, Photographic Services or Buyer Photographs in any form, medium or manner whether such was taken or created by a representative of the Broker or by a potential buyer.

- BROKERAGE FEE:** THE BROKERAGE FEE PAYABLE TO THE BROKER IN THIS SALE IS NOT SET BY THE BIRMINGHAM ASSOCIATION OF REALTORS®, INC., BUT IN ALL CASES IS SET BY THE BROKER AND THE SELLER. In this Agreement, Seller agrees to pay Broker a brokerage fee as indicated below:

- For finding a buyer, ready, willing and able to purchase the Property upon the terms herein mentioned or at any price upon terms acceptable to Seller, Seller agrees to pay Broker a brokerage fee of _____, whether buyer be secured by Broker or Seller, or by another person, or, if the Property is afterward sold within _____ days from the termination of this Agreement or extensions thereof, to any person to whom the Property has been shown by anyone including the Seller during the listing period. However, no brokerage fee shall be due Broker if after this listing is expired the Property is retitled with another licensed real estate broker and sold through his/her exclusive right of sale.

- Seller agrees that the Broker may engage other Brokers to assist in marketing the Property and may share its brokerage fee with such other brokers on a basis determined solely by Broker (but shall not be required to do so under this Agreement). In any event, Seller will pay the full brokerage fee as directed by the Broker.

- EARNEST MONEY & BUYER'S DEFAULT:** Seller acknowledges that Earnest Money will be held in trust by a designated party until a Purchase Agreement for the Property has been accepted and signed by all parties. Once a Purchase Agreement is accepted and signed by all parties the Earnest Money will be promptly deposited into an escrow account. In the event an offer or counteroffer is not accepted, the Earnest Money shall be returned to the Buyer without a signed release. If the Buyer Agreement is accepted and signed by all parties and the sale does not close, a separate mutual release signed by all parties to the Purchase Agreement will be required before the Earnest Money will be disbursed. In the event either Buyer or Seller claims the escrowed funds without the agreement of the other party, any holder of the escrowed funds, as prescribed by Alabama Real Estate License Law Rule 790-X-3-.03(4), (5), must either retain the escrowed funds until there is a written mutual release among the parties or interplead the disputed portion of the funds into the appropriate court, and shall be entitled to deduct from the escrowed funds for court costs, attorney fees, and other expenses relating to the interpleader, provided, however, that any Claim shall remain subject to mediation and arbitration. In the event of default by Buyer, all deposits made may be forfeited as liquidated damages at the option of Seller.

- NO OTHER AGREEMENTS:** Seller and Broker acknowledge that there are no other agreements, promises or understandings either expressed or implied between them other than as specifically set forth herein. Seller warrants that there are no prior agreements on this Property (listing, sale or otherwise) that have not been terminated.

- ATTORNEY FEES; COSTS OF LITIGATION:** If suit is brought to collect the compensation provided herein, or if Broker successfully defends any action brought against Broker by Seller relating to this Agreement or under any sales agreement relating to the Property, and Broker prevails, Seller agrees to pay all costs incurred by Broker in connection with such action, including reasonable attorney's fees.

Seller Agency Agreement & MLS Data Input Listing Agreement

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- SELLER'S WARRANTY OF AUTHORITY, ACCURACY AND COMPLETENESS OF INFORMATION:** Seller specifically represents and warrants that Seller has complete authority to sell the Property and convey title. Seller has personally reviewed this Agreement and the attached Seller Property Information Sheets and any other exhibits and acknowledges that all of the information in this Agreement, the Seller Property Information Sheets, and exhibits relating to the description and physical condition of the Property were provided by Seller and are accurate and complete to the best of Seller's knowledge. SELLER AGREES TO DEFEND, INDEMNIFY AND HOLD HARMLESS THE BROKER AND BROKER'S AGENTS AGAINST AND FROM ANY LOSSES, DAMAGES, CLAIMS, SUITS OF LAW (INCLUDING COURT COSTS AND ATTORNEY'S FEES) OR OTHER COST OR EXPENSES RELATING TO OR RESULTING FROM ANY COPYRIGHT INFRINGEMENT (DIRECT, CONTRIBUTORY, OR OTHERWISE), BY ANY ENTITY, OR RESULTING FROM ANY ACTUAL OR ALLEGED INACCURACY OR INCOMPLETENESS OF THE SELLER PROPERTY INFORMATION SHEETS CONTAINED HEREIN OR OF ANY OTHER REPRESENTATIONS, ORAL OR WRITTEN, PROVIDED BY SELLER TO BROKER AT THE DATE OF THIS LISTING AGREEMENT AS WELL AS SUBSEQUENT INFORMATION PROVIDED BY SELLER. SELLER FURTHER AGREES THAT ALL THE INFORMATION PROVIDED BY THE SELLER TO BROKER FOR MARKETING THE PROPERTY IS INCLUDED IN THIS AGREEMENT.

(Initials of Seller)

- Facsimile or Counterpart Signature:** This Agreement may be executed and delivered by any party hereto by sending a facsimile of the signature or by a legally recognized e-signature. Such facsimile signature or legally recognized e-signature shall be binding on the party so executing it upon receipt of the signature by the other party.

- AGENCY:** This Agreement establishes an agency relationship between the Broker and Seller.

This Agreement, including the attached Seller Property Information Sheets, is intended to be the legal and binding contract of all parties. If it is not fully understood, Seller should seek professional legal advice. This Agreement may not be modified or amended except by writing, which writing must be signed by both the Seller and the Broker. The Broker has the right to rescind this Agreement by written notice given within seven (7) working days of the date of this Agreement.

Broker _____	Seller _____	Date _____
Listing Agent _____	Seller _____	Date _____

Initials, Seller acknowledges Receipt of this Agreement

Seller's Mailing Address: _____

Home Phone: _____ Business Phone: _____

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MY SERVICE AGREEMENT

BECAUSE YOU CHOSE THE BEST REAL ESTATE EXPERIENCE IN BIRMINGHAM, YOU CAN EXPECT THAT I WILL:

1. Call you every Monday to give you updates, even if there is nothing to report.
2. Send you a weekly report on all online activity of your house.
3. Have your home professionally staged.
4. Hire a professional photographer to take photographs.
5. Forward any feedback that we actually get from other agents provided by our showing service. Not all agents or buyers will fill out feedback forms.
6. Be available by text message when you need me or have questions. Please allow up to one hour for a response. I care about your questions and want to get back to you as quickly as possible, even if I'm with another client.
7. Send you a marketing update once per month of what I'm doing to get your house sold.
8. Hold 1 open house extravaganza that includes inviting the neighbors over for lunch. I do not do ineffective agent open houses or caravans.
9. Spend my time, energy, and money on the most effective marketing that will produce a buyer for YOU.
10. Keep working until you have a sold sign in your yard.

HERE'S WHAT I EXPECT FROM YOU: **Property of Get a Real Estate Life**

1. Keep your house clean and in showing conditions at all time.
2. Make your home available to show anytime a buyer is ready. Buyers don't normally reschedule to see a house after a seller denies access.
3. Have your house very well staged and cleaned for photographs. Dirty dishes and clutter will not look good in MLS and will cost you a few thousand dollars in negotiations.
4. Put your pets in a kennel. Even pet lovers don't like the smell of a pet or a pet barking, yelling, or darting through the front door. You want a buyer to enjoy the home and not chasing your cat to get back inside.
5. Do not speak to the buyers or to the buyer's agent if you get stuck at home during a showing. Be nice and leave the room. It makes people feel uncomfortable and it can cost you a ton of money. Step outside or go for a walk down the street. If a buyer wants to engage you in conversation afterwards, again, be nice and call me immediately. This situation costs sellers money.
6. If you're searching for homes to move to, make sure you let me handle all the showings and questions so that I am doing all I can for you. Remember, until we get a contract on your house, there is no need to view other homes.
7. If you don't have an offer within 14 days of your house being on the market, you agree to a price reduction.
8. Pay a commission of 6%.

Seller Signature

Date

Real Estate Company Signature

Date

NET SHEET

ESTIMATED SELLER'S PROCEEDS

SELLER'S NAME: _____ DATE: _____

PROPERTY ADDRESS: _____ TYPE OF LOAN: _____

LESS ESTIMATED SELLING EXPENSES:

SELLING PRICE \$ _____

Title Insurance \$ _____

Termite Bond or Letter \$ _____

Attorney Fee \$ _____

Sales Commission \$ _____

Discount _____ % \$ _____

Prepayment Penalty \$ _____

Tax Proration \$ _____

Repairs \$ _____

Home Warranty Plan \$ _____

Other _____ \$ _____

_____ \$ _____

_____ \$ _____

Total Estimated Selling Expenses \$ _____

\$ _____

LESS:

First Mortgage \$ _____

Second Mortgage \$ _____

Other Encumbrances \$ _____

Total Encumbrances \$ _____

Total Estimated Selling

Costs & Encumbrances

\$ _____

\$ _____

Estimated Proceeds to Seller

\$ _____

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The statements and figures presented here, while not guaranteed by **Brik** or its agents, are secured from sources we believe to be accurate. The undersigned Seller acknowledges that the above figures are an estimate of the usual closing costs based upon information available at this time but are subject to change.

WHAT I NEED FROM YOU

- ✓ Copy of current survey
- ✓ Termite bond contact info
- ✓ Average of all utility bills
- ✓ Age of roof, HVAC, appliances with recent service dates if applicable. (Age of new components i.e., new compressor)
- ✓ Copy of covenants and restrictions for your neighborhood

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- ✓ Title binder from when you bought your home (for re-issue credit)
- ✓ A letter from you to the prospective buyer (to be included in your home book) regarding favorite features of your home or why you love the neighborhood (something heartwarming).
- ✓ Keep your home available to show at all times. It only takes one buyer... and it could be the one showing you turn down!
- ✓ Photos of house during different seasons
- ✓ Home Warranty information

WHAT PEOPLE ARE SAYING

“Courtney was extremely helpful in the purchase of my first house! She was extremely responsive and patience with my many questions since I was unfamiliar with the house buying process. I felt comfortable texting her questions. Also, I was able to send her houses I wanted to look at, and she would promptly schedule a time we could look at the house. I would definitely use (and recommend) Courtney as my REALTOR® in future house purchases or sells.”

-JODY L.

“I would highly recommend Courtney to help you through the highly stressful buying/selling process. We always got clear answers and quickly. She is very knowledgeable and definitely made the whole process so much easier. Courtney helped us sell our home and find our dream home!”

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-BRIANNA B.



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COMPANY SLOGAN